

Positioning Maryland as an Innovation Leader in the Global Construction Industry



The Critical Path





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Executive Summary
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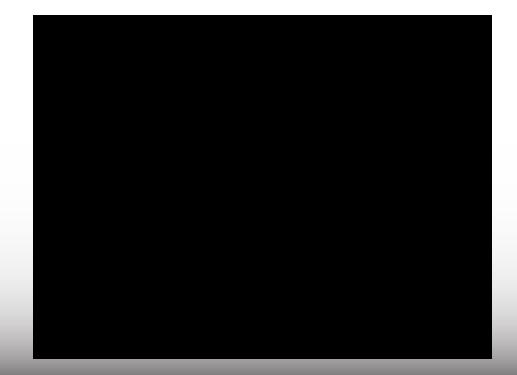


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Martin G. Knott, Jr. Chairman, MCCEI









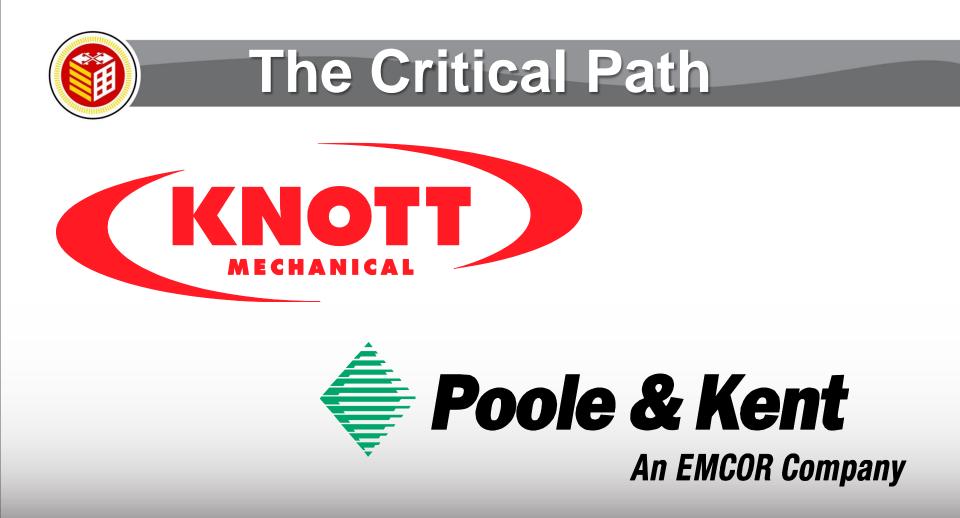




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Maryland's Construction Industry:

- 5th Largest Employment Segment
- 7.4% of the State's Overall Employment
- Average Age of Craft Worker is 47
- Ranked 248 out of 250 Occupations in a 2010 High School Poll



MCCEI Accomplishments:

- Launch of MCCEI.org
- Education and Training Map
- Model for Other State Industry Clusters
- The Critical Path



Statistics:

- 126 Built Environment Professionals
- 104 Companies and Institutions
- Employ 13,700 State Residents
- \$7.2 Billion in Annual Volume



Robert M. Aydukovic, CRE

President





Interview Company Statistics : Geographic Breakdown by Business Location

Baltimore Metro	DC Metro	Western Maryland	Eastern Shore	Outside Maryland
36%	36%	13%	9%	6%



Interview Company Statistics : Size by Maryland Employment





Interview Company Statistics : Breakdown by Business Type

General Contractor or Construction Manager	Sub-Contractor	Developer or Owner	Architect Engineer	Heavy Civil	Institutional Facilities
40%	19%	15%	13%	7%	6%



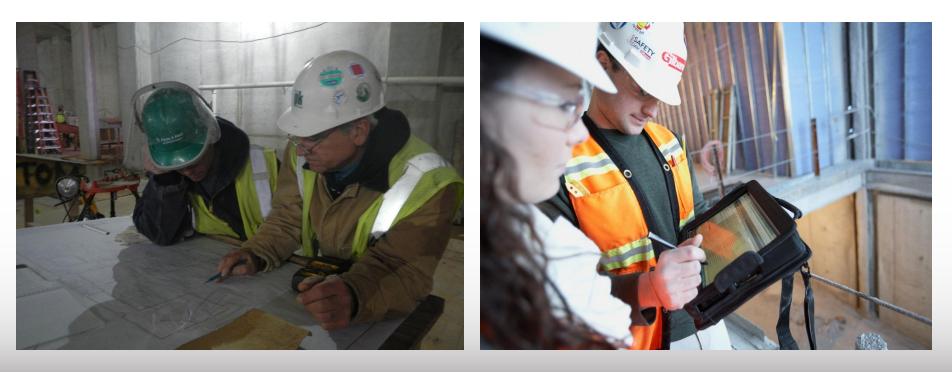
What We Tested:

- Workforce Pipeline
- Technological Revolution
- Maryland's Education System
- Career Pathways and Articulations
- Image Problem

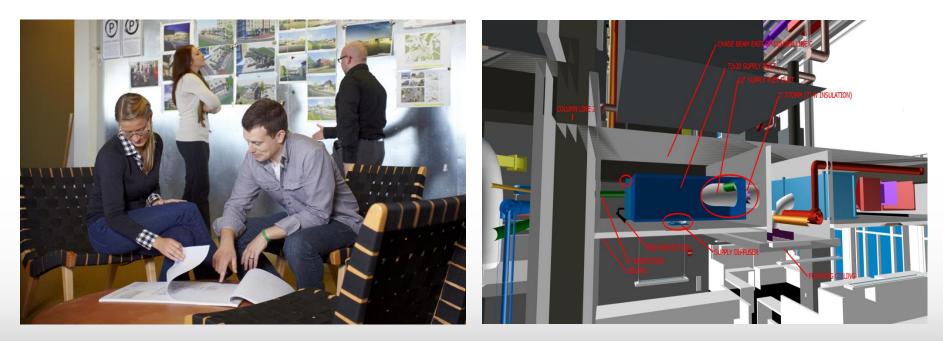










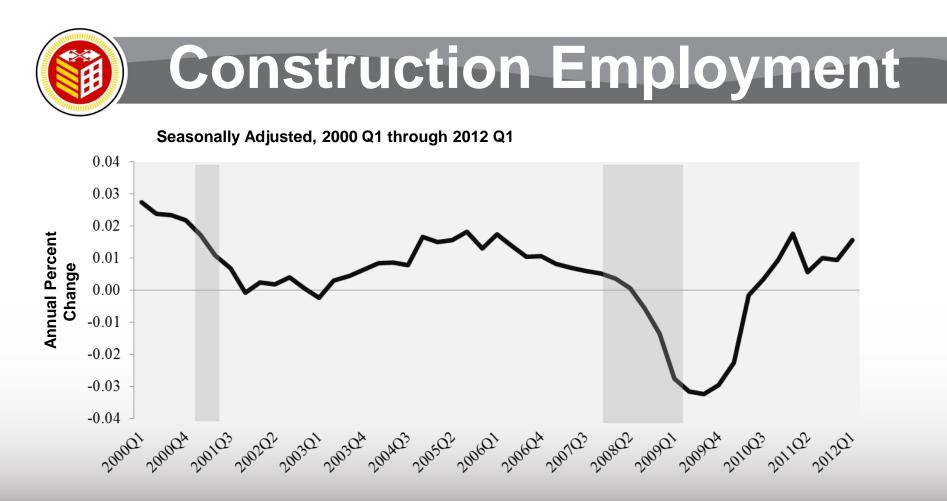




Daraius Irani, Ph. D. Executive Director

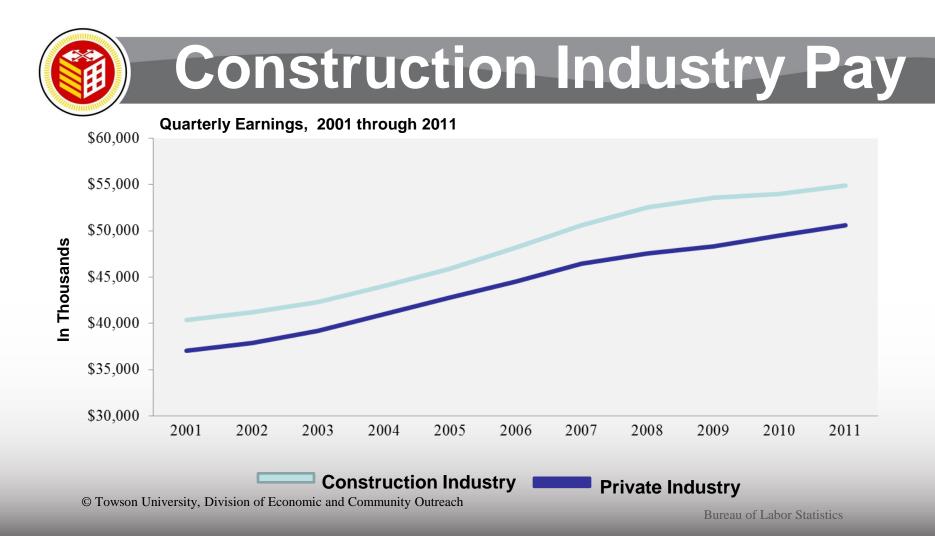


Regional Economic Studies Institute



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Bureau of Labor Statistics



Construction Industry in Maryland

- Maryland had 14,500 construction firms in 2010, of which 90% were small (<20 employees)
- Private nonresidential construction spending in Maryland totaled \$2.5 billion in 2011.
- Nonresidential construction starts in Maryland totaled \$6.0 billion in 2010 and \$7.4 billion in 2011.

Value of Construction							
Type of Construction	Spending (October 2012)	Percent Change (Oct 2011-Oct 2012)					
Total	\$872.1M	9.6%					
Residential	\$300.8M	19.4%					
Nonresidential	\$571.3M	5.1%					

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Anirban Basu

Chairman and CEO

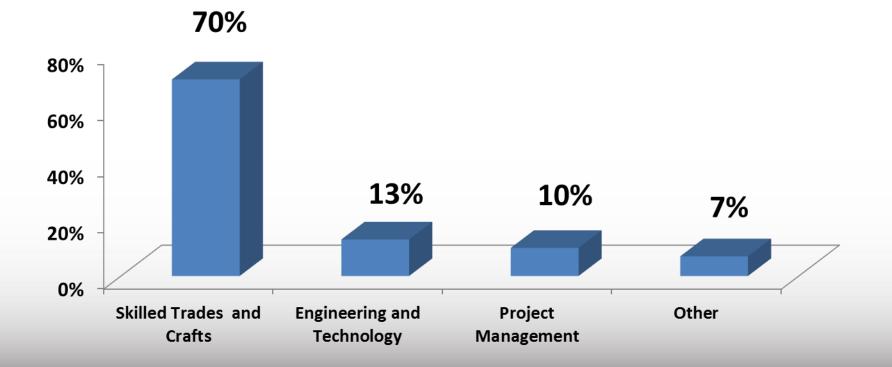




What it Means to be on The Critical Path



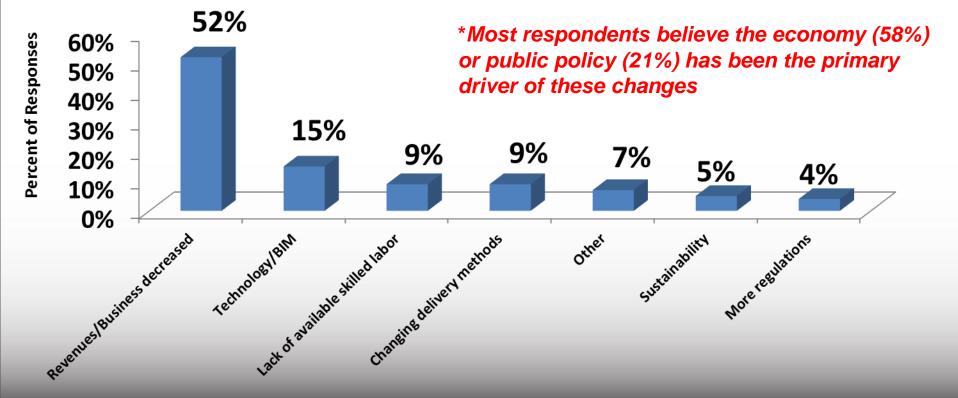
"What Will the Top Areas of Labor and/or Skills Shortages Likely Be Over the Next Decade?"

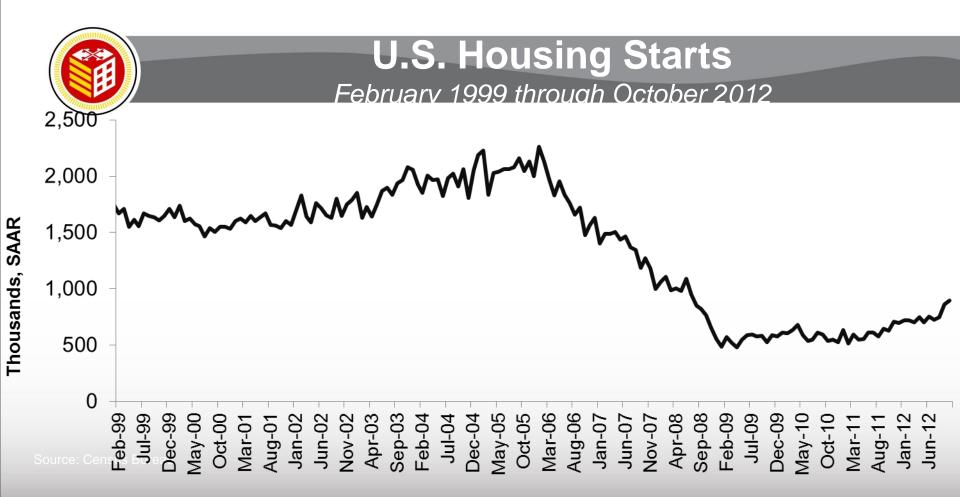


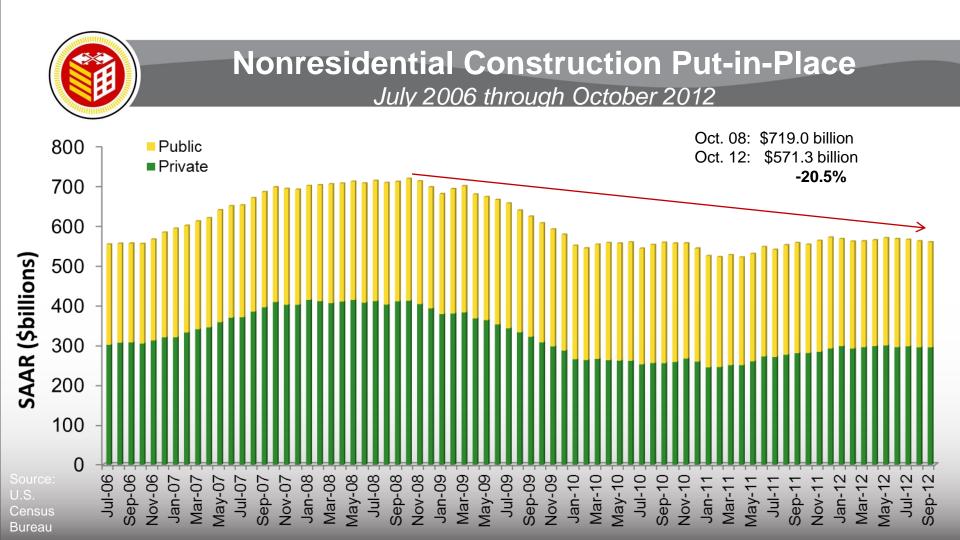
Percent of Responses

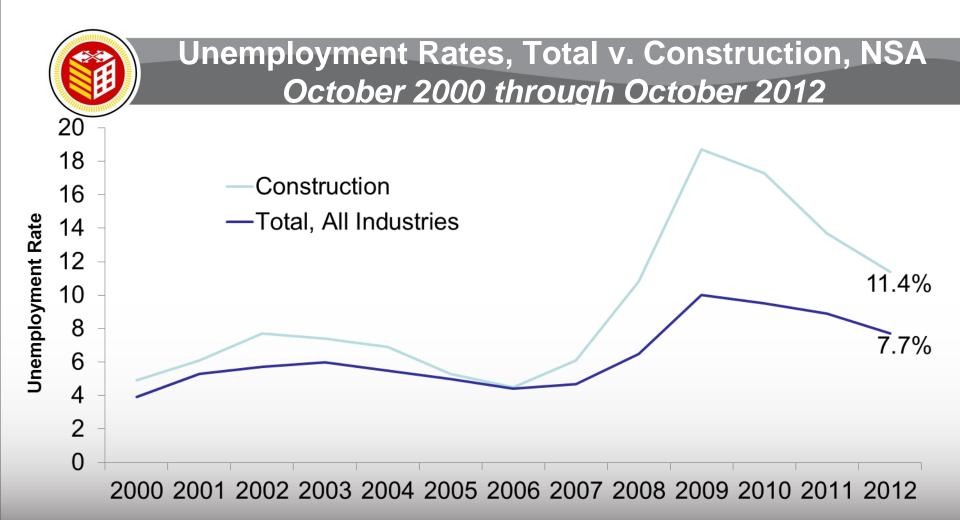


"What are the Top Things that have Changed the Most About the U.S. Construction Industry Over the Past Five Years?"





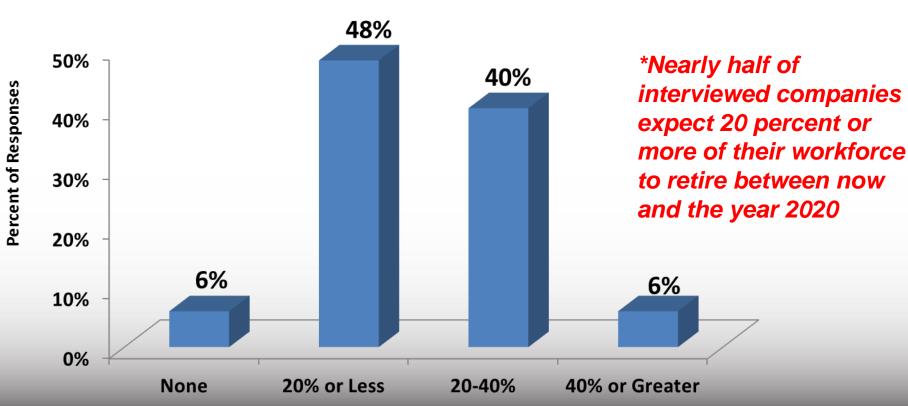




Source: Bureau of Labor Statistics



"What Proportion of Your Company's Workforce Is Likely to Retire Between Now and the Year 2020?"



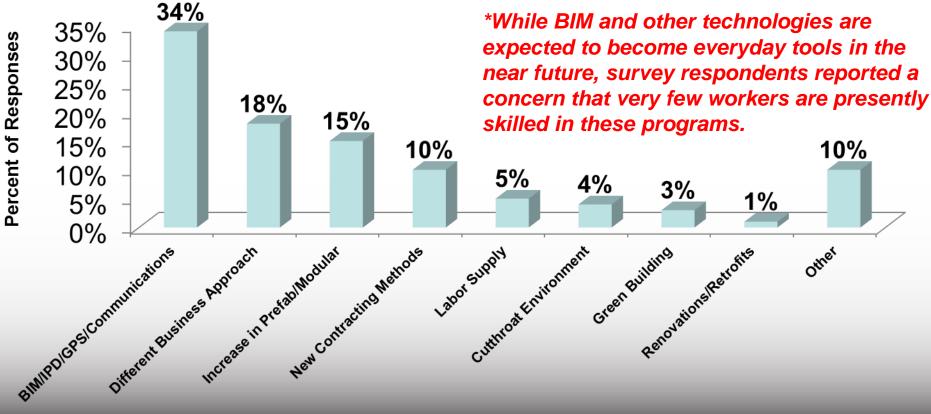


The Construction Revolution



"What Will Be the Most Dramatic Changes in the Way in which Construction Services Will Be Delivered Over the Next Decade?"

Responses Percent of

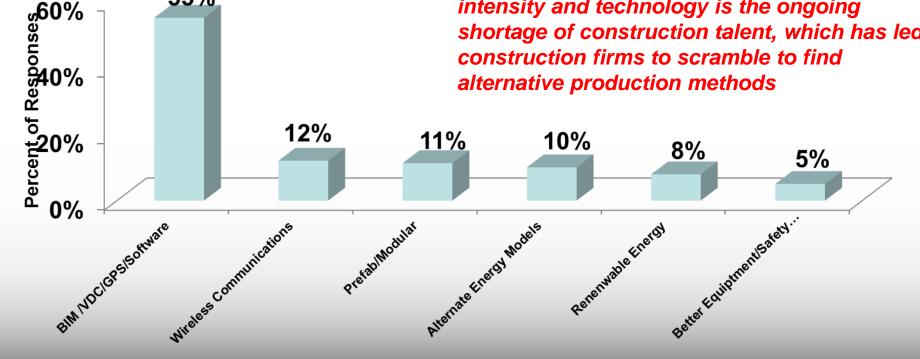


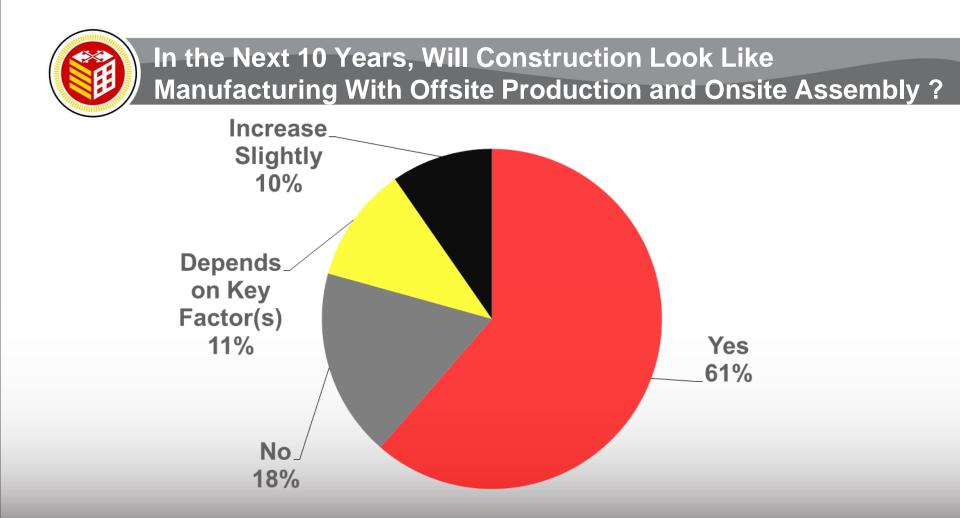


55%

"What Are the Top Construction Technologies You Think Will Become Available or Broadly Diffused Over the Next Decade?"

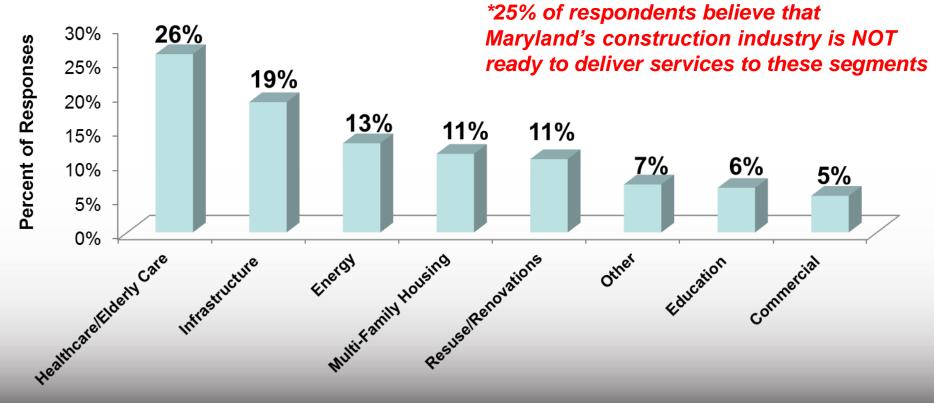
> *Part of this shift toward greater capital intensity and technology is the ongoing shortage of construction talent, which has led construction firms to scramble to find alternative production methods





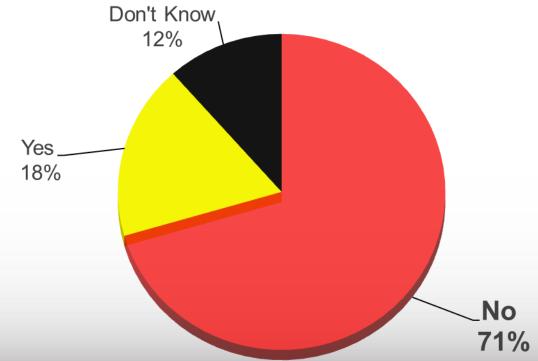


"What Are the Top Construction Segments that Are Most Likely to Produce Significant Increases in Demand for Construction Over the Next Decade?"





"Do You Think Either the Industry or the Maryland Education System Is Doing Enough to Create an Adequate Construction Workforce?"

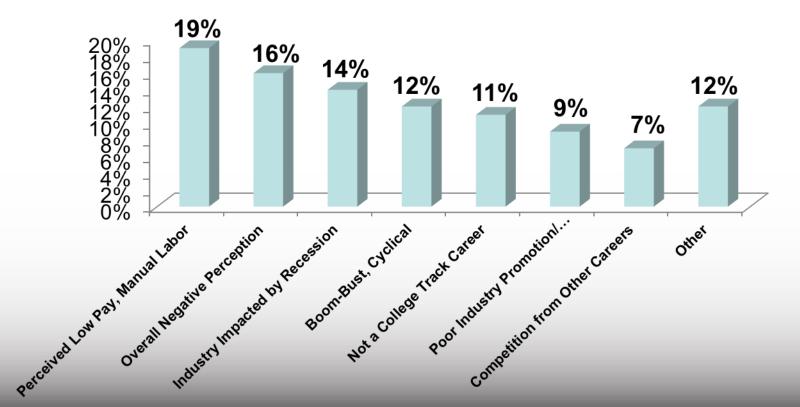


*Respondents suggested that Maryland's policymakers and educational leaders can help by encouraging educational institutions to provide more opportunities for education in the skilled trades



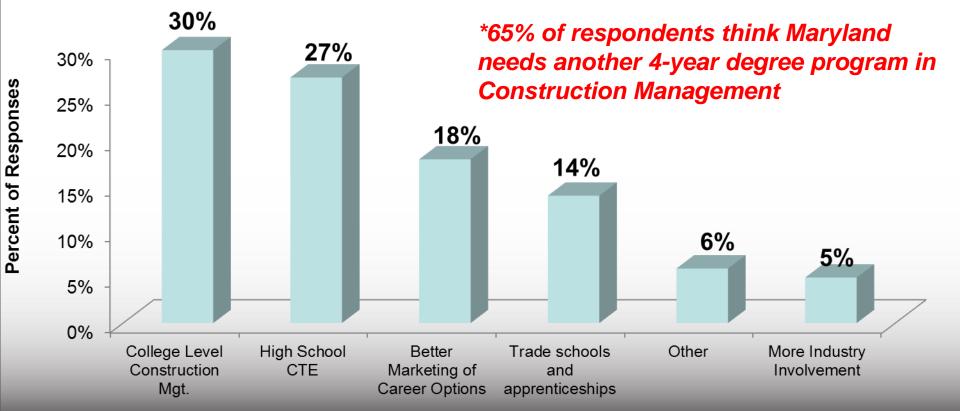
Percent of Responses

"What Will Be the Largest Obstacles to Recruiting People to Consider Careers in the Maryland Construction Industry Over the Next Decade?"



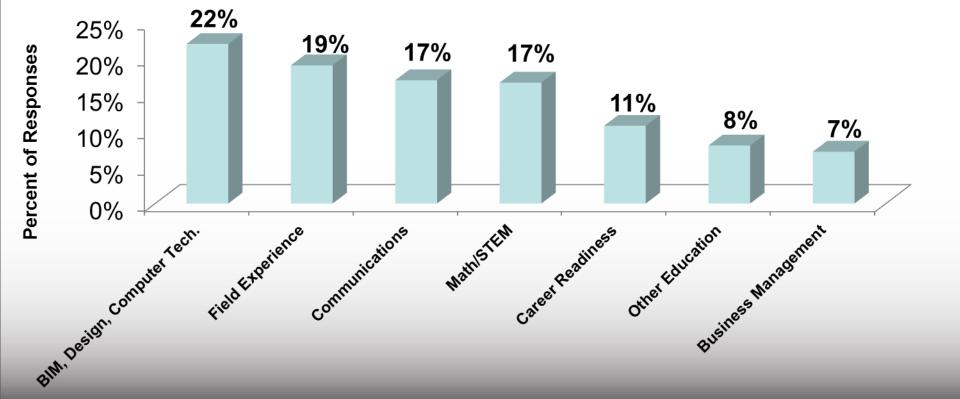


"What Are the Top Areas of Maryland's Education and Training Sector that Need the Most Improvement in Order to Best Serve the Construction Industry Over the Next Decade?"





Top Recommended Concentrations for Maryland's Education System to Best Serve the Construction Industry





Conclusion:

- A confluence of forces portends significant skilled shortages in construction going forward;
- If Maryland is able to counteract these forces and create a 21st century construction workforce, the benefit to Maryland's economy will be enormous;
- Increasingly, the industry will be a global one: one capable of supporting exports;
- As with manufacturing, the construction jobs of the future are likely to be more technical and therefore more highly compensated.



Martin G. Knott, Jr.

KNOTT

Gino Gemignani





Recommendation 1

Create or expand construction education programs at Maryland fouryear institutions to meet the demands of Maryland construction companies.



Recommendation 2

Better align K-12, high school career and technical education (CTE), community college and apprenticeship programs with new construction skill requirements.



Recommendation 3

Create or strengthen articulations between high schools, CTE programs, apprenticeships, community colleges and universities to define educational pathways for a career in construction.



Recommendation 4

Create a public image campaign to convey attractive construction-related career options.



Recommendation 5

Create a strategy to include demographic groups that have not historically participated in the industry's workforce.



Recommendation 6

Recognize and adapt to the substantial technological changes in the construction environment necessary to keep the industry competitive.



Governor Martin O'Malley





Katharine Oliver Deputy Superintendent





Bernard J. Sadusky. Ed.D. Executive Director





Martin G. Knott, Jr. Chairman, MCCEI





THANK YOU!

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